



Coach's Consultation

Completed

1. Review high level Build-It-Better Questionnaire (Fillable PDF)
2. Describe in detail the vision of your project including any key features

3. Review inspiration pictures with customer (Houzz, Instagram, Pinterest)
4. Budget Quotation (Budget Calculator)
 - Walk through basic specifics re: project (ie: deck size, material)
 - Present rough budgetary pricing including good better best options to customer
5. Develop a custom game plan with customer (Fillable PDF / game plan)
 - Walk through each step of the game plan and set clear action via check boxes & notes section
 - Discover materials available at BIB Kiosk / Website
6. Quotation
 - Present customer with final package: Email & Folder including personally titled PDF of
 - 1) BIB Questionnaire
 - 2) Coach's Consultation
 - 3) Custom Game Plan
 - 4) Project Quotation

Notes: